



WE'RE HIRING:

SOCIAL ENTERPRISE EXCHANGE MANAGER
(Contract – 3 Years with potential for extension)

We are looking for a highly motivated and experienced individual to join us as the Manager of the SABRI Social Enterprise Exchange. As the leader of the social enterprise exchange program, you will play a pivotal role in identifying and nurturing innovative social enterprise ideas and/or social entrepreneurs and non-profits– guiding them through the early stages of ideas, crafting and designing, and helping to build scalable and impactful enterprises that address critical societal challenges.

Major Responsibilities

- Develop and execute the overall strategy and vision for the Rural Innovation and Social Enterprise Exchange in alignment with the organization’s mission and goals.
- Lead a team of passionate and dedicated mentors, and support staff to ensure the effective delivery of the exchange programs. Work under the direction of the Chief Executive Officer and support of an advisory council.
- Set clear objectives, performance targets, and key performance indicators (KPIs) to measure the success and impact of the exchange.
- Oversee the selection process for social enterprise ideas (internal) and/or entrepreneurs and startups (external) seeking to join the exchange.
- Evaluate ideas based on the social impact potential, feasibility, scalability, and alignment with the organization’s values.
- Provide hands-on mentorship and guidance to social entrepreneurs throughout the exchange journey, helping them refine their business models, strategic plans, and impact measurement frameworks.
- Facilitate workshops, training sessions, and networking events to enhance the social entrepreneurs’ skills and knowledge.
- Work closely with the finance and operations team at SABRI to allocate resources, including workspace and technical support to social enterprises.
- Ensure efficient use of resources and maintain a transparent and accountable process for funding distribution.
- Establish a robust monitoring and evaluation system to track the progress and impact of each social enterprise in the program.
- Regularly assess the performance of incubated enterprises against predefined metrics and milestones, providing feedback and support as needed.
- Cultivate strong relationships with external stakeholders, including investors, donors, partners, government agencies, and other social impact organizations.

- Collaborate with these partners to explore funding opportunities, partnerships, and other forms of support for the exchange and its startups.
- Prepare and present periodic reports on the progress, achievements, and challenges of the incubation program to the senior management and board of directors at St. Anthony Basin Resources Inc.
- Establish a safety culture across all levels of the programme by implementing the safeguarding policy. Act as a key source of support, guidance, and expertise on safeguarding for establishing a safe working environment.
- Act as a spokesperson for the Social Enterprise Exchange program, promoting its impact and success through various communication channels.

Qualifications and Experience

- The ideal candidate for this role would be someone with a bachelor's degree in business administration, social entrepreneurship, or a related field (an MBA would be preferable).
- You should ideally have experience leading incubation programs or accelerators, particularly in social entrepreneurship. It's essential that you have a strong grasp of social enterprise models, impact investing, and social innovation trends.
- You must bring essential leadership and team management skills to the table, substantiated by a track record of effectively motivating a high-performing team.
- Furthermore, you should possess outstanding communication, presentation, and interpersonal abilities to engage a wide range of stakeholders.
- Additionally, a strong foundation in emotional intelligence, problem solving abilities, and empathy is expected of you to establish meaningful connections with both social entrepreneurs and team members.

What We Offer At SABRI

- We go beyond offering a job – we present a path to leadership, impactful contributions, and personal growth. As a potential leader at our organization, you'll have the opportunity to lead a dedicated team, leaving a lasting impact on our transformative initiatives. As a valued team member, you'll not only make a meaningful difference but also receive competitive compensation and a host of benefits.

Application Process

- If you're excited to take on this leadership role and contribute to SABRI's Rural Innovation and Social Enterprise Exchange mission, please submit your application, including your CV and a brief about one of your success stories to sabri@nf.aibn.com. Selected candidates will have to go through a reference checking process, including a vulnerable sector check. Deadline for applications is noon on October 14th, 2024.